



Press release

MAY 29TH, 2019

Orbis enters into exclusive negotiations with Accor to sell its asset light business

Orbis decided on potential disposal of service activity (asset light entity) and enters into exclusive negotiations with Accor - proceeding with the Company business model transformation.

Following previous announcements regarding the separation of its business lines into two separate activities, Orbis decided today to dispose the Service activity that comprises franchise and management agreements. In that context, Orbis will enter into sole negotiations with Accor on the potential acquisition, and the implementation of a management contract under which Accor would manage hotels in the Orbis network.

"It's an important step towards the Orbis transformation. The decisions we have been taken follow our analysis and this is a consequence of focusing Orbis strategy and operations on the asset heavy activity. Entering into exclusive negotiations with Accor, our strategic partner and owner of brands under which all hotels in the Group's network are operating, is mostly driven by the current legal grounds of our long-term cooperation. We appreciate the knowledge and experience of Accor, which will be invaluable in the restructuring process and we look forward to strengthening Orbis position on the real estate hotel market." – comments **Gilles Clavie**, President & CEO of Orbis S.A.

The management board also decided to hire an independent expert to assess the value of the service part of the Group which will be vital during the negotiation process.



ORBIS GROUP

The Orbis Hotel Group is the largest network of hotels in Poland and in Eastern Europe. Orbis comprises more than 130 hotels and is the sole licensor of all Accor brands in 16 countries including Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Macedonia, Moldova, Montenegro, Poland, Romania, Serbia, Slovakia and Slovenia. It offers a total of more than 21,000 rooms. The hotels operate under the brand names Sofitel, Pullman, MGallery by Sofitel, Novotel, Mercure, ibis, ibis Styles and ibis budget. These brands, recognized throughout the world, provide a quality of service to various standards, ranging from luxury 5-star to budget 1-star hotels.

Since 1997 Orbis SA is quoted on the Warsaw Stock Exchange.

Orbis' strategic partner is Accor.

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