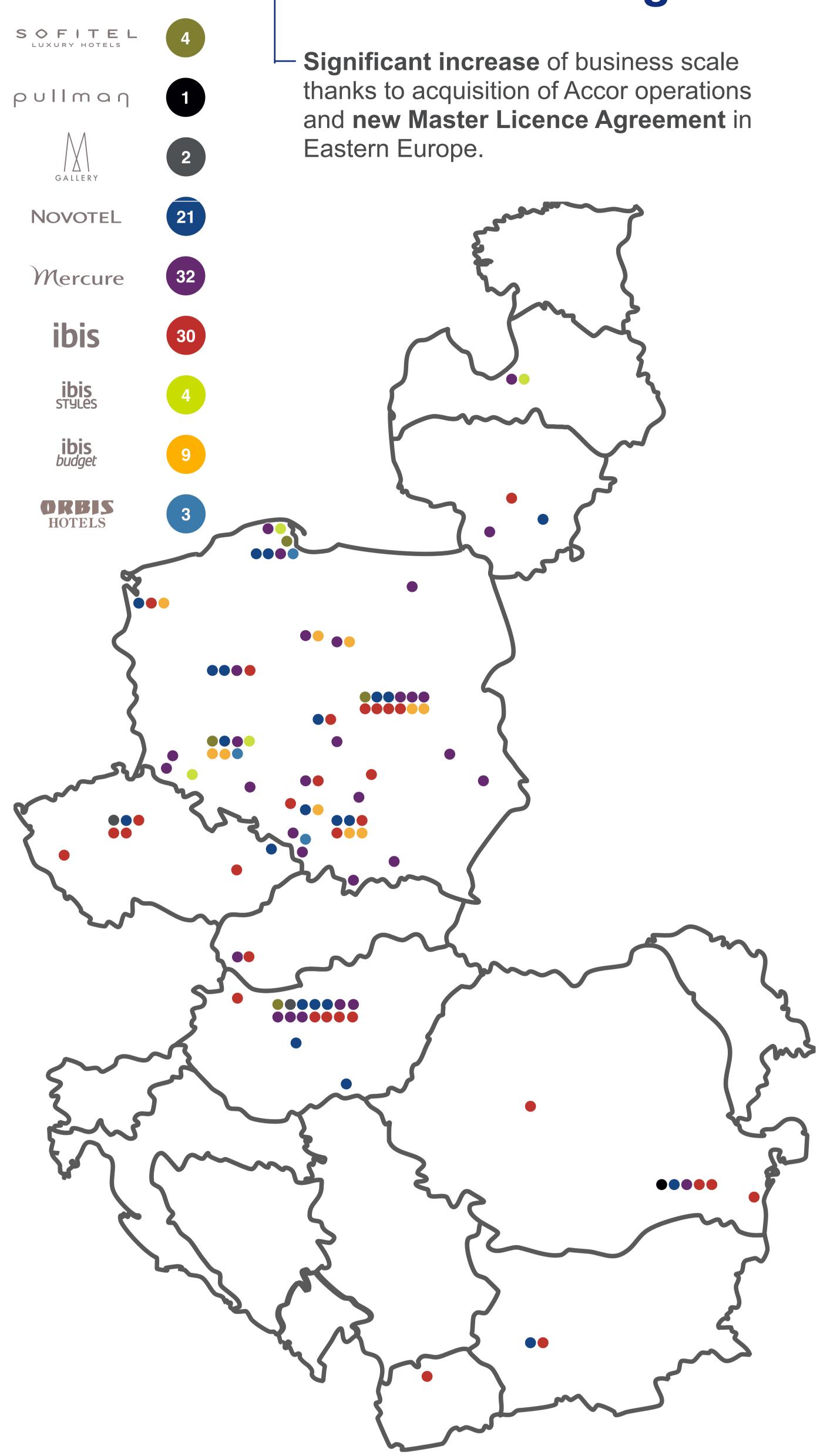
The hotel leader in the region



Investment structure 2015



Product Improvement & Development Plan

Asset Management: potential buy backs, disposal of lowest contributor assets

Key product improvement and development projects in 1Q 2015:

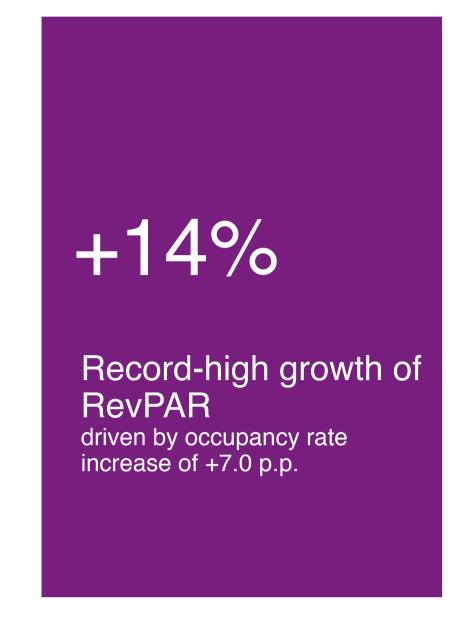


- last stage of the Novotel Warszawa Centrum modernisation,
- re-branding projects:
- Orbis Gdynia (from March 2015 Mercure),
- Orbis Posejdon (Gdańsk, from May 2015 Mercure),
- Orbis Magura (Bielsko-Biała, from July 2015 ibis Styles),
- Sofitel Grand Sopot,
- Novotel Kraków Centrum.

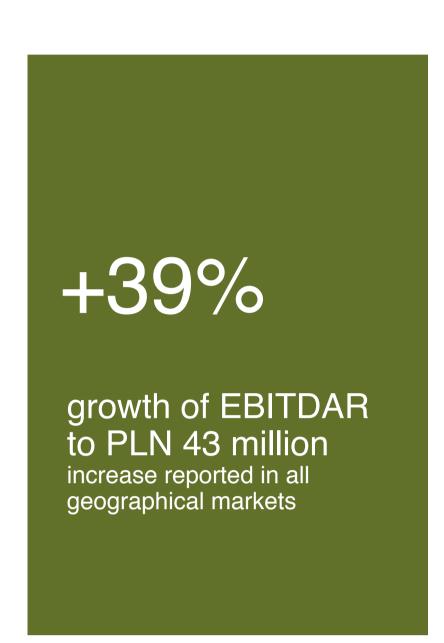
Strong operational performance



Constant enhancement of operational excellence, strong performance on growing markets and further significant product improvement.







Orbis Group today:

No. 1 hotel operator in Eastern Europe

106 operating hotels

9 operational countries

9 brands

18 600 rooms

countries to be developed

Plans for 2015

Organisation already set: integrated business management structure introduced in the region.

-EBITDA FY 2015 forecast to be announced after 2Q 2015 results publication,

-Dividend payment in August 2015. Recommendation of the Management Board at PLN 1.5 per share (pay out ratio of 77.5% of consolidated net profit), consisting of PLN 0.97 ordinary dividend plus 0.53 extraordinary dividend,

-Increasing efficiency in real estate assets through operating results improvement or disposals with potential franchise-back,

-Ongoing harmonisation process within the whole Group.



Superior financial and operational results together with improving macroeconomic environment show that

Orbis Group is ready to win its challenge

















Structure of sales

by geographical markets by hotel segment 20% 19% 67% Hungary Economy

PLN 229 M

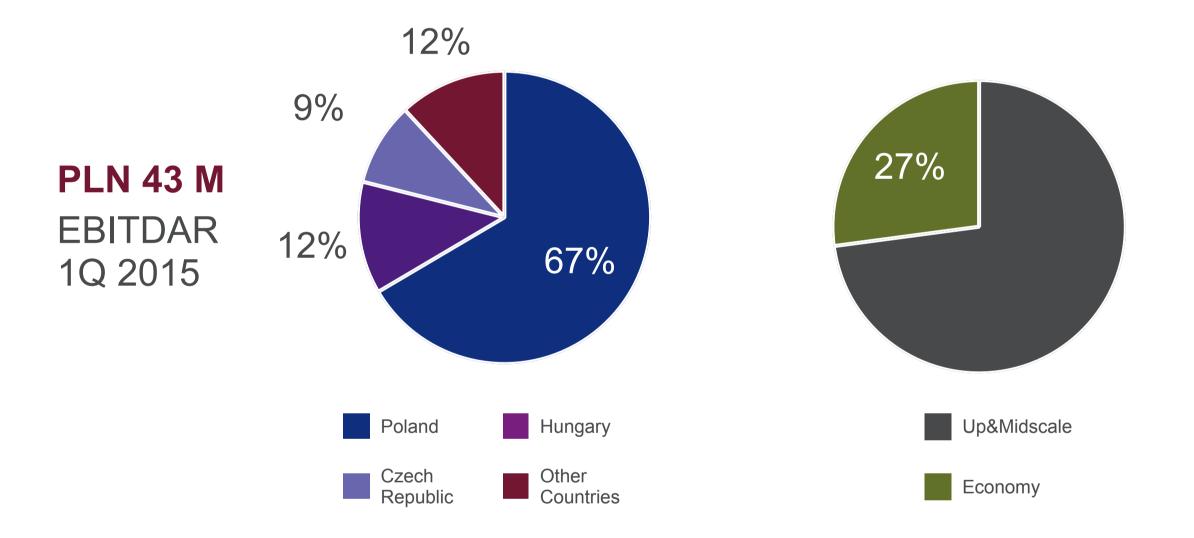
Net sales

1Q 2015

Growth of sales

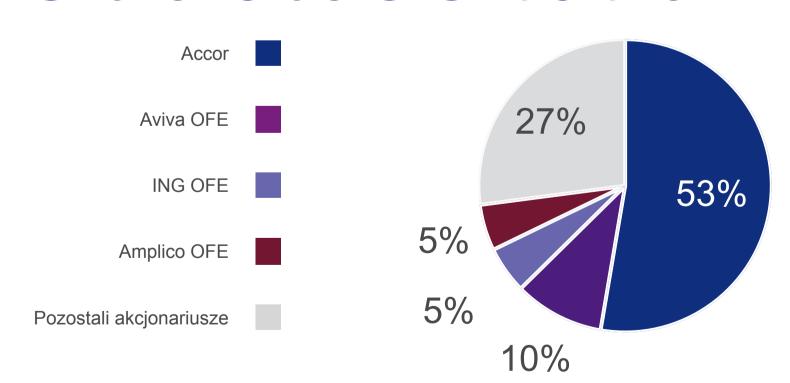


Structure of EBITDAR



Corporate Governance

Shareholders' structure



Management Board

Gilles Clavie

President and Chief Executive Officer

Ireneusz Węgłowski

Vice-President of the Management Board

Marcin Szewczykowski

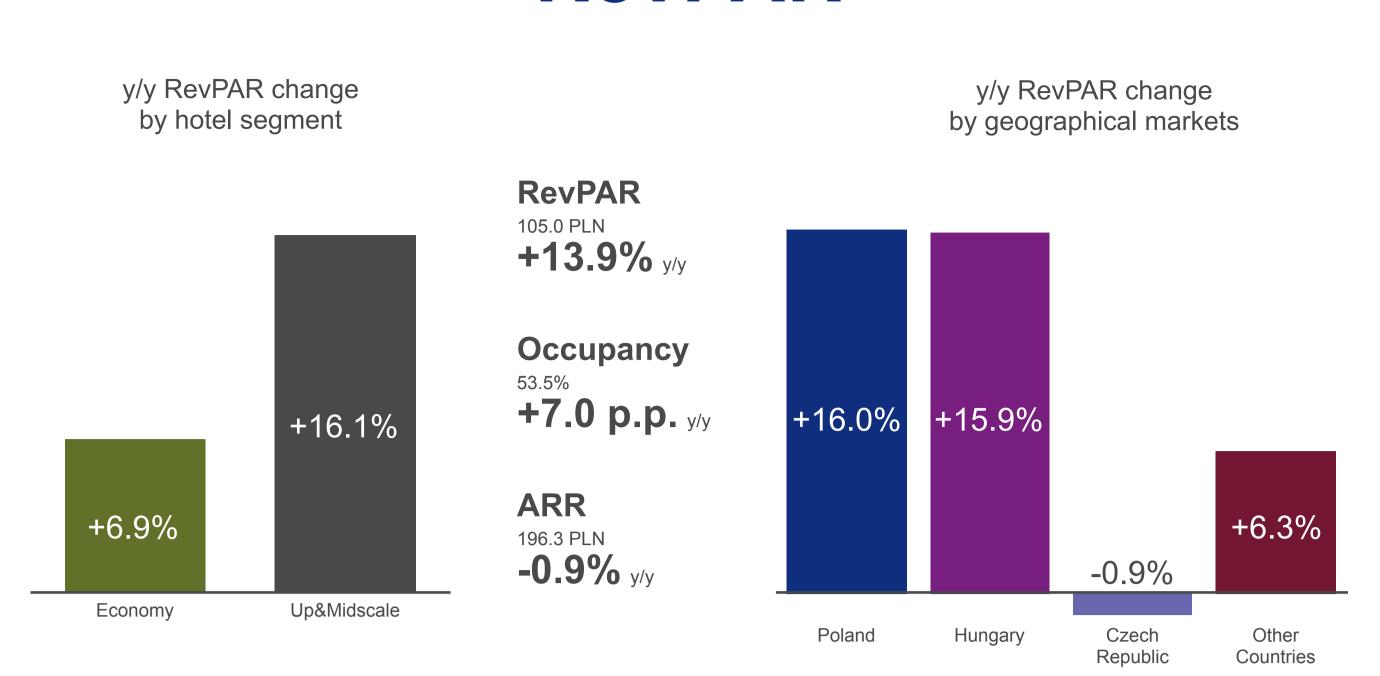
Member of the Management Board

Supervisory Board

Sofie Stabile Jean-Jacques Dessors Artur Gabor Christian Karaoglanian Jacek Kseń Andrzej Procajło Andrzej Przytuła Jarosław Szymański **Laurent Picheral**

Edyta Pyzara - Investor relations Officer **Contact:** +48 22 829 39 24, edyta.pyzara@accor.com

RevPAR





Sales force reinforcement, product improvement and revenue management resulted in a spectacular y/y improvement in occupancy rate and in the RevPAR growth.

Financial results

[mPLN, %, p.p.]	1Q 2015	1Q 2014 Pro forma	y/y
Net sales	229.2	203.6	+12.6%
EBITDAR	42.9	30.9	+39.0%
EBITDA	18.3	6.4	+186.1%
EBIT	-18.5	-28.7	+35.5%
Profit before tax	-22.2	-28.7	+22.6%
EBITDAR margin	18.72%	15.18%	+3.5 p.p.

Orbis on Warsaw Stock Exchange

46 077 008 ordinary shares listed on WSE main market since 20.11.1997.

Indices: mWIG40, WIG, WIG-PL, WIGdiv

Ticker: **ORB**

ISIN: PLORBIS00014

Animator: **DM BH**

















